

# **Call Recording for Order Desk and Sales Industries**

- **Enhance** customer service and increase revenue by monitoring calls to provide training to sales agents.
- Call Recording can allow for **easy verification** of prices, volumes, delivery dates and to confirm order.
- **Increase productivity** naturally due to agent awareness that new accountability measures are in place.
- Meet regulatory compliances for such requirements as Do Not Call Lists in accordance with the TSR (Telemarketing Sales Rule).
- **Track** and create minimum agent performance goals. Track, grade and analyse agent performance.
- Included with the purchase is our Software Assurance Coverage which includes software installation, unlimited user training, 1 year of unlimited technical support and semi-annual software updates.

# **Benefits of CASH+ Hansen Call Recording**



## Quality Control

Record and monitor the quality of calls to ensure that every agent is being professional and meeting customer service standards.



## Performance Review

Call Records can be analyzed to improve agent performance and share relevant information with colleagues.



#### Compliance

Many organizations are required to comply with regulatory requirements regarding sensitive information.



#### Dispute Resolution

If issues arise between an agent and a client, the call records can be easily extracted and reviewed to resolve the dispute.

