



NEWS RELEASE

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Hansen Software Corp. Solution Now Rated “Avaya Compliant”

- *CASH+ call accounting software is compatible with Avaya IP Office solution for small and midsize businesses*
- *Helps businesses like CH Robinson control employee misuse and abuse as well as productivity*

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Kelowna, British Columbia Canada — Hansen Software Corporation, a leading call accounting manufacturer today announced that its CASH+ Call Accounting Software is compliant with a key Internet Protocol (IP) telephony solution from Avaya, a leading global provider of business communications applications, systems and services.

CASH+ Call Accounting software helps businesses recover or create revenue. The application now is compliance-tested by Avaya for compatibility with Avaya IP Office 4.02, a highly modular IP telephony system designed to meet the needs of standalone businesses and networked branch and head offices for small and midsize businesses.

Craig Hansen President of Hansen Software Corp. states “We believe the benefit of Avaya compliance to business customers will help them incorporate new technology easily and cost-effectively. This uncovers new possibilities for getting more out of their communications infrastructure. These innovations are realized by having open, standards-based platforms

One of the companies benefiting from the interoperability of CASH+ Call Accounting and Avaya solutions is CH Robinson Worldwide (CHRW). C.H. Robinson Worldwide has roots that run deep and far. CHRW got its start in 1905 as a produce company. Today it is one of North America's largest third party logistics (3PL) companies, with operations in the United States, Canada, Mexico, South America,

Europe, and Asia, providing truck, rail, ocean, and air transportation throughout the world. Sourcing and information services are also important components of the SHRW business mix.

Kelly MacCormack, branch manager at CH Robinson Worldwide, states, “CASH+ Call Accounting Software integrated with Avaya IP Office provides us with detailed reports that help us manage employee productivity. CASH+ is a reporting tool we could not do without.”

Hansen Software Corporation is a member of the Avaya DevConnect program—an initiative to develop, market and sell innovative third-party products that interoperate with Avaya technology and extend the value of a company’s investment in its network.

As a Gold member of the program, Hansen Software Corporation is eligible to submit products for compatibility testing by the Avaya Solution Interoperability and Test Lab in Lincroft, N.J. There a team of Avaya engineers develops a comprehensive test plan for each application to verify whether it is Avaya compliant. Doing so ensures businesses can confidently add best-in-class capabilities to their network without having to replace their existing infrastructure—speeding deployment of new applications and reducing both network complexity and implementation costs.

“By offering compliance testing to the many innovative companies like Hansen Software Corporation who are members of our DevConnect program, Avaya promotes fully interoperable solutions that help businesses unleash powerful new possibilities,” said Eric Rossman, vice president, developer relations and technical alliances, Avaya. “They are able to use Intelligent Communications to connect employees and customers to information from wherever they are, over whatever device they have available – getting more out of their multivendor network and delivering new value to their bottom line.”

About Avaya

Avaya delivers Intelligent Communications solutions that help companies transform their businesses to achieve marketplace advantage. More than 1 million businesses worldwide, including more than 90 percent of the FORTUNE 500®, use Avaya solutions for IP Telephony, Unified Communications, Contact Centers and Communications-Enabled Business Processes. Avaya Global Services provides comprehensive service and support for companies, small to large. For more information

visit the Avaya Web site: <http://www.avaya.com>. For more information on the Avaya DevConnect program, visit www.avaya.com/devconnect.

About Hansen Software Corporation

For over 15 years Hansen Software Corporation's (HSC) success has been built on a simple company philosophy of excellent products, quality service and unparalleled technical support. CASH+ Call Accounting products reflect this commitment.

At HSC we apply our exceptional industry knowledge, technical expertise and vision of the future to create applications that will continue to meet the evolving needs of our distributors and their customers. HSC is committed to ongoing research and development. This combined with our willingness to listen to our customers has propelled us to provide state-of-the-art products and solutions that meet all their call accounting needs.

For more information on CASH+ Call Accounting visit www.hansensoftware.com.